



Prudence B2B

Where Business Meets Business

Prudence B2B is established with the idea of providing state of the art COTS products to the customers with very minimal customization and implementation timelines. Our products provide an outstanding baseline features and functionalities to continue your business as usual (BAU) with optimum return on investment (ROI)

Our Products



Prudence GEMS

Grants Enablement and Monitoring System (GEMS) is designed to enable and monitor end-to-end life cycle of Grants, including Reviews, Funding Sources, Requirements, Disbursements, Reports & Dashboards and Portal for external users to submit their Applications.



Prudence Pulse

Pulse is designed based on Salesforce Sales Cloud, which provides all of the functionalities plus much more to accommodate the organizations to effectively manage opportunities and business operations end-to-end.



Prudence HOPE

Homeless Outreach and Provider Engagement (HOPE) is a Homeless Management Information System (HMIS) compliant cloud based software developed with the key considerations of McKinney-Vento Act and the Homeless Emergency Assistance and Rapid Transition to Housing (HEARTH) Act, with careful understanding of the Continuum of Care and the goal of ending and preventing homelessness.



Prudence Synergy

Synergy is designed based on Salesforce Sales Cloud, which provides all of the functionalities plus much more to accommodate the organizations to effectively enable suppliers by issuing proposals and continue the alliance with the suppliers for long lasting relationship.

Services Overview

We, at Prudence B2B take pride in providing outstanding services to our clients, whether it is for Salesforce Business Strategy, Consulting or Implementation. We work very closely with our clients to make sure that the goals and vision are met



SALESFORCE CONSULTING & STRATEGIC SOLUTIONS

Our Consulting & Strategic Solutions are aimed to provide support for your marketing, sales and customer service needs. We will work with you to understand your needs, prepare roadmap and guidance on implementing Salesforce solutions



SALESFORCE IMPLEMENTATION

Our implementation service includes working with the customer's key stakeholders to understand the landscape, how many licenses they need, how many users and their profiles etc., work with Salesforce to acquire the required licenses and modules. Setup the required environments, users, roles and permissions



SALESFORCE CUSTOM APP DEVELOPMENT

Salesforce application development, customization and configuration services are aimed to tailor Salesforce products to business-specific sales, marketing, service needs, which includes reporting and dashboards



SALESFORCE INTEGRATION & DATA MIGRATION

Analyze your systems and provide solutions to integrate with Salesforce. We will work with the key stakeholders across different work streams to migrate any data from other legacy systems to Salesforce



SALESFORCE MANAGED SERVICES & SUPPORT

Salesforce managed services cover a comprehensive set of activities aimed to ensure proper Salesforce CRM performance and prevent system issues and as needed changes/enhancements to existing applications.



PRUDENCE PRODUCTS IMPLEMENTATION

GEMS - Grants Enablement and Monitoring System
Pulse - Business Enablement and Alliance Management
Synergy - Supplier Enablement and Alliance Management



Prudence B2B

Where Business Meets Business

Our Approach



TRANSPARENCY

Provide full client visibility into requirements and progress of development and testing, budget, scope and risks. We never hide anything from the clients perspective



STAKEHOLDER ENGAGEMENT

Ensure stakeholders are engaged throughout project and are integral part of the process, till the end



INCREMENTAL DEVELOPMENT

From concept, through mockup & prototype to developed solution working with client on iterative improvements



SPEED

Start development quickly, validate completed functionality with client and move to next epic



FOCUS ON BUSINESS VALUE

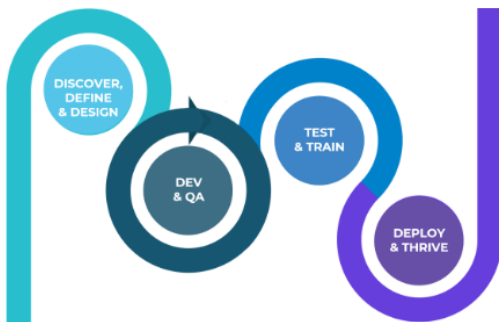
While collaborating with client, focus on delivering business value and ensuring client satisfaction with end product



PREDICTABILITY

Checkpoints along the way to ensure predictable timelines, budget and scope, and act proactively to resolve any issues

Our Methodology



- ✔ Identify the current state, Define the scope and requirements, Design the proposed solution
- ✔ Iterative Development and Quality Testing, Demos to the client
- ✔ User Acceptance Testing and Train the end users
- ✔ Production Deployment and Post-Production Support
- ✔ Continuous Adoption and Future Release/Phases

salesforce

PARTNER

salesforce

**available on
AppExchange**